

## Job Description

**Title:** Field Technical Specialist August 2024

**Location:** 6175 Riverside Dr. SW, Atlanta, GA 30331

**Report to:** Manager, Field Technical Services

### **Purpose:**

Sto Corp. (Sto), a global innovation leader of façade insulation (EIFS) and high-performance coatings, is seeking a **Field Technical Specialist**. The ideal candidate will provide field related technical support to sales, marketing, and the technical department. The ideal candidate will perform application testing of Sto products, troubleshoot product problems or complaints, construct system mock-ups and test panels, and provide training to internal and external customers. The ideal candidate will perform complex application testing as necessary to support product development/modification, and coordinate and administer field-testing.

### **Essential Duties & Responsibilities (includes, but not limited to):**

- Provide field related technical support to sales including demonstrations and instructions of material application, assist during on-site technical meetings, and troubleshoot product related problems or complaints.
- Technical interaction with internal and external Sto customers by telephone and email to answer questions and provide guidance on the selection and proper use of Sto products.
- Perform application testing of Sto products including constructing system mock-ups and test panels either at Sto Corp. at independent test facilities.
- Travel up to 70%.
- Perform other duties as assigned.

### **Experience:**

Superintendent or Foreman position in plastering trade or an equivalent qualification. Must be experienced with the application of Sto related products.

### **Skills:**

- Proficient with power tools and construction methods.
- Excellent trowel/application skills; must be able to judge workability to provide product training and support product development/modification testing.

- AWCI – Doing It Right – Program Certifications helpful.
- Must be proficient with equipment used for applying products such as hoppers, airless sprayers, air-assist, HVLP gun, etc.
- Proficient with basic mechanic hand tools.
- Able to read and follow guides for equipment.
- Working knowledge of the material tinting process helpful.
- Must be able to plan, manage, and perform field-testing and mock-up construction at remote locations without direct supervision.
- Must have ability to record and evaluate feedback learned during product field testing.
- Must be able to gather data information in field situations and apply technical knowledge of Sto or related products as necessary to investigate problems or complaints.
- Must be proficient with presentation software and equipment and able to prepare for and perform presentations to demonstrate the usage and benefits of products and technologies.
- Very good written and verbal communication skills.
- Must be proficient with computers, mobile technology devices, spreadsheets and word processing.
- Excellent knowledge of building construction materials and methods.
- Excellent knowledge of construction detailing and assembly.
- Verbal and written fluency in English and Spanish required.

**To Apply:**

Submit your resume and cover letter to [Jobs@StoCorp.com](mailto:Jobs@StoCorp.com). Job ID: FTS